

# Meet the facilitators

## Linda Garnett and Sharon Dann

Linda Garnett and Sharon Dann founded Stellar Partnerships, which specialises in sustainable and profitable partnerships between corporates and nonprofits. They build partnerships for good, that deliver real business results and lasting social impact.

Linda Garnett has more than 20 years' experience in senior leadership and strategic management roles in the corporate sector in the UK, Canada, Japan and Australia. She has been responsible for billion-dollar deals, new strategic direction of businesses and innovative partnerships. In various NFP roles she has developed partnership strategies, revitalised corporate partnership portfolios and created global corporate partnerships across international federations.

Sharon Dann has been in love with fundraising and the not-for-profit sector for more than two decades. Starting her career in 2001 as a backpacking fundraiser, she launched her own face-to-face fundraising business. Her breadth of experience also encompasses major gifts, trusts and foundations and 10+ years specialising in Corporate Partnerships. She is an expert in winning, nurturing and growing corporate partnerships, raising millions of dollars and transforming campaigns.